

## The Definitive Book Of Body Language Allan Pease

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The Definitive Book of Body Language: The Hidden Meaning Behind People's Gestures and Expressions Hardcover – July 25, 2006 by Barbara Pease (Author), Allan Pease (Author) 4.4 out of 5 stars 1,188 ratings See all formats and editions

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About The Definitive Book of Body Language Available for the first time in the United States, this international bestseller reveals the secrets of nonverbal communication to give you confidence and control in any face-to-face encounter—from making a great first impression and acing a job interview to finding the right partner.

~~The Definitive Book of Body Language by Barbara Pease ...~~

The Definitive Book of Body Language (2004) teaches readers how to decode nonverbal communication and how to improve one's own body language to become effective speakers and communicators. Contents [ show ] Bullet Summary. Full Summary. Understanding the Basics. The Power Is in Your Hands.

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The Definitive Book of Body Language reveals that studies have shown that only 7% of our communication is verbal (what we say). 38% is vocal (how we say it) and the remaining 55% is non-verbal (what we do with our body language and our gestures). Intuitively, we often can sense when someone is meaning something different to what they're saying, but it isn't until reading a book like this that dissects a wide range of different types of body language that we can really learn to decode ...

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As far as the academic study of body language goes, perhaps the most influential pre-twentieth-century work was Charles Darwin's The Expression of the Emotions in Man and Animals, published in...

~~'The Definitive Book of Body Language'—The New York Times~~

The Definitive Book of Body Language is... (□□□□) Everybody knows someone who can walk into a room full of people and, within minutes, give an accurate description about the relationships and feelings those people are experiencing. This ability to read a person's attitudes and thoughts by their behaviour was the original communication system used by

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humans before spoken language evolved.

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Allan Pease (born 1952 in Australia) is an Australian body language expert and author or co-author of fifteen books. Allan Pease and his wife Barbara have written 18 bestsellers – including 10 number ones – and given seminars in 70 countries. Their books are bestsellers in over 100 countries, are translated into 55 languages and have sold over 27 million copies. They appear regularly in ...

~~Allan Pease Wikipedia~~

The Definitive Book of Body Language (New York, NY: Bantam, 2004), 251. Think, for example, about how people “fall into formation” when waiting in a line. Our nonverbal communication works to create an unspoken and subconscious cooperation, as people move and behave in similar ways. When one person leans to the left the next person in line may also lean to the left, and this shift in ...

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